

Cassandra Call Statistics Tracking Spreadsheet

DAILY REPORT SHEET

June 2017

DAILY REPORT SHEET WEEK 3

Directions:

\* Full directions in Trello.

\* Scroll to Right To find day's date.

|                                   | DAILY REPORT SHEET WEEK 3 |                  |                   |                |                    |                  |                    | Total For Week |
|-----------------------------------|---------------------------|------------------|-------------------|----------------|--------------------|------------------|--------------------|----------------|
|                                   | Total For Sunday          | Total For Monday | Total For Tuesday | Total For Wed. | Total For Thursday | Total For Friday | Total For Saturday |                |
| Date                              | 6/11/2017                 | 6/12/2017        | 6/13/2017         | 6/14/2017      | 6/15/2017          | 6/16/2017        | 6/17/2017          |                |
| Total Calling Time, ex. 4.5 hours |                           |                  |                   |                |                    | 12:00            |                    | 12:00          |
| \$\$\$ Money Calls                |                           |                  |                   |                |                    |                  |                    |                |
| Number of Calls Made              |                           |                  |                   |                |                    | 5                |                    | 5              |
| Contacts Made                     |                           |                  |                   |                |                    | 1                |                    | 1              |
| Number Of Leads Uncovered         |                           |                  |                   |                |                    | 0                |                    | 0              |
| <b>Appointments</b>               |                           |                  |                   |                |                    |                  |                    |                |
| Appointments Made                 |                           |                  |                   |                |                    | 0                |                    | 0              |
| Appointments Kept                 |                           |                  |                   |                |                    | 0                |                    | 0              |
| Agreements Signed                 |                           |                  |                   |                |                    | 0                |                    | 0              |
| <b>Building the Pipeline</b>      |                           |                  |                   |                |                    |                  |                    |                |
| Referrals-Credit Repair           |                           |                  |                   |                |                    | 0                |                    | 0              |
| Referrals-Lender                  |                           |                  |                   |                |                    | 0                |                    | 0              |

Cassandra Call Statistics Tracking Spreadsheet  
**SUMMARY OF RESULTS SHEET**

Directions:

\* Do not type on this page.

\* Everything on this page automatically calculates from Daily Report Sheet.

|  |  | Quarter 2<br>June 2017 |           |           |           |           | SUMMARY OF RESULTS |           |           |              |          |
|--|--|------------------------|-----------|-----------|-----------|-----------|--------------------|-----------|-----------|--------------|----------|
|  |  | Total For              | Total For | Total For | Total For | Total For | Total For          | Total For | Total For | Total For    | % Change |
|  |  | Week 3                 | Week 4    | Week 5    | Month     | Quarter   | Year               | Year      | Year      | Yr. over Yr. |          |
| <b>Total Calling Time, ex. 4.5 hours</b> |  | 0.5                    | 8.75      | 11        | 20.25     | 20.25     | 20.25              | 20.25     | 20.25     |              |          |
| <b>\$\$\$ Money Calls</b>                |  |                        |           |           |           |           |                    |           |           |              |          |
| Number of Calls Made                     |  | 5                      | 28        | 39        | 72        | 72        | 72                 | 72        | 72        |              |          |
| Contacts Made                            |  | 1                      | 5         | 4         | 10        | 10        | 10                 | 10        | 10        |              |          |
| Number Of Leads Uncovered                |  | 0                      | 1         | 0         | 1         | 1         | 1                  | 1         | 1         |              |          |
| <b>Appointments</b>                      |  |                        |           |           |           |           |                    |           |           |              |          |
| Appointments Made                        |  | 0                      | 1         | 0         | 1         | 1         | 1                  | 1         | 1         |              |          |
| Appointments Kept                        |  | 0                      | 0         | 0         | 0         | 0         | 0                  | 0         | 0         |              |          |
| Agreements Signed                        |  | 0                      | 0         | 0         | 0         | 0         | 0                  | 0         | 0         |              |          |
| <b>Building the Pipeline</b>             |  |                        |           |           |           |           |                    |           |           |              |          |
| Referrals-Credit Repair                  |  | 0                      | 0         | 0         | 0         | 0         | 0                  | 0         | 0         |              |          |
| Referrals-Lender                         |  | 0                      | 1         | 0         | 1         | 1         | 1                  | 1         | 1         |              |          |

