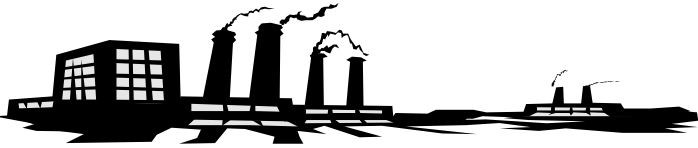


ERP* Enhanced with Profit Navigator Closes the Gap With Real Time Actionable Information

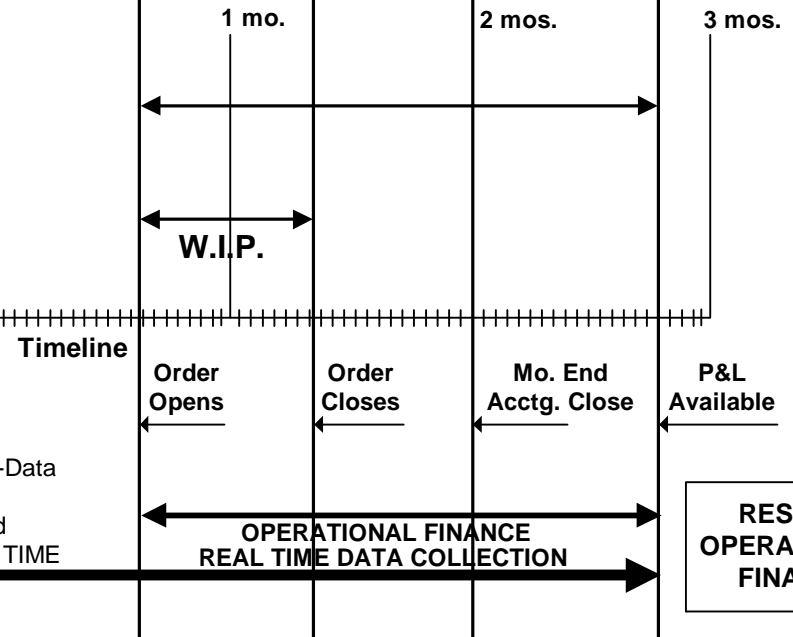
- Have Absolute Real Time Control Over:**
- Know the profit of "W.I.P." at all points of an order.
 - Be able to protect profit either as percent or hard number.
 - Right size in time to protect planned profit.
 - Know profit changes from cost of materials/outsourcing.
 - Know how change in labor speed affects profit.
 - Pre-launch, know what order does to profit/cash flow.

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Setpoint Profit Navigator Provides Actionable Information Real Time By Order, By Activity, By Customer



ERP* Enhanced with Profit Navigator



Standard Accounting Data
Operational Data

DECISIONS- Based on REAL TIME PROFIT Knowledge
KNOWLEDGE- Analysis of PROFIT Information in REAL TIME
INFORMATION- Data Organized into PROFIT-focused reports in REAL TIME

OPERATIONAL FINANCE REAL TIME DATA COLLECTION

RESULT: OPERATIONAL FINANCE

*ERP is used generically to represent Management Information (ERP, MIS, MRPII, Others), plus financial information.