



Recommended by your neighbors

See more reviews at: <https://www.zillow.com/profile/james537/>

"James Endo was heaven sent. I met James when he called me inquiring about my house no longer being on the market. After having my house listed with another Realtor and not selling it, I interviewed ten Realtors and chose James. As a result of a job layoff I was facing, I needed to sell my home within a window of time to relocate and purchase my dream house. James understood the urgency that I faced and was able to sell my house within the period of time I had requested. Throughout my interaction with James he was very professional and confident about selling my home which I desperately needed to do. His integrity, faith and optimism helped me get through a very difficult and stressful time. I would highly recommend James Endo, he is the best!"

-Theresa Torres

"I met James when I was a tenant in a rental that he was selling. I was so impressed with his integrity, fairness, and positive attitude that several years later, I asked for his help in buying my new home. I cannot say enough about his attentiveness, attention to detail, and care. Buying a home is an emotional decision as well as a financial one, and throughout the process James was always available to pore through the options and ideas. Many times, more than once! His patience, understanding and humor were appreciated. He is a professional with the utmost integrity. I felt like I could trust his judgement and advice. I would highly recommend James Endo!"

-Karen Gaffney

"Being a Bay Area Business Owner and Professional for over 25 years now... I cannot think of ANYONE more friendly and trustworthy than James Endo. He has used our Business Services and I have done business with him over the past 15 years. What you will get is someone that will give his best to do all that he can for you with his Real Estate expertise and years of experience. There are competent Realtors ALL over the Bay Area... but to find someone that is one of the most honest, trustworthy, dedicated and "Just a very fun Person"..... YOU will be glad that you choose James Endo to work for any of your Real Estate needs. I will personally put my reputation on that statement."

-Dr. Ken Savage Chiropractor

"James is always very professional in my dealings with him. He will work hard to supply information and to work to complete a successful transaction."

-Roger Wintle

"James Endo is an experienced and knowledgeable broker, and helped us navigate the complex real estate market. His years of experience gave us a leg up in negotiations as other agents knew that he would be a good agent to work with. I highly recommend his services to buyers and sellers."

-Leah Rondeau

"James helped me complete the sale of my condominium in Santa Clara, the catch being that I was in Pennsylvania at the time. Because I had to move for my job, it was necessary to sell despite the state of the market. As a result I had to perform a short sale. It is not overstating the situation to state that without James, I would not have been able to close this sale and complete this chapter of my life. First and foremost, James was able to get top dollar for my condominium. I received 2 offers within 2 weeks of listing the property and both were above the asking price. They were also both above the price of the last (identical) unit sold in the complex. This alone should be enough to show that James is a premier agent. Next, James was able to negotiate with all the relevant parties to complete the short sale. While this may seem like a relatively easy task, in reality it is a long, complex, and oftentimes frustrating experience. Because James was doing all the heavy lifting, I was not required to be involved. My only contribution was signing documents and receiving updates. Having been through the experience now I have concluded that anything less than full expertise in short sales is a fool's journey. James is fully certified in this situation, and the difference shows in every aspect of the sale."

-John Nachtigall



14 Point Marketing Process

James Endo

Broker, ABR, CPRES, CRS, SRES

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“I’ve helped many buyers and sellers negotiate the best deals possible by making the process easy no matter the situation. I truly care about my clients by providing top level service.”



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